



JOB DESCRIPTION

Medical Representative-2024



COMPANY OVERVIEW

Name of the Company

Alembic Pharmaceuticals Limited.

Website / Other source of Information

<https://www.alembicpharmaceuticals.com/>

Company Type

Healthcare

About us

The legacy of Alembic Pharmaceuticals Limited (APL) dates back to over 100 years. Established in 1907 with an objective to develop and revolutionize the Pharmaceutical and Drug industry in the Indian subcontinent, Alembic Pharmaceuticals Limited today is one of the leading pharmaceutical companies in India.

The publicly listed entity that manufactures and markets generic pharmaceutical products across the globe has grown by leaps and bounds over the last century.

With an emphasis on innovation and technology, the company has established a state-of-the-art research facility – Alembic Research Centre (ARC)-including formulation research, and 150-bed bioequivalence facility at Vadodara, Gujarat. Additionally, APL has recently invested in ultra-modern R&D center at Hyderabad. APL is one of the leading players in the industry to have invested about 11% of its turnover in R&D.

As a growth strategy, the company has aggressively started investing in the international generics market with successful ANDA and DMF filings. APL has also filings across Canada, Europe, Australia, South Africa & Brazil. The company caters to the rest of the world markets through branded formulation sales.

The company aims to explore opportunities in the therapeutic areas such as Dermatology, Oncology, and Injectable Formulations. APL also has also co-promoted a company focused on discovery and development of innovative, small molecule drugs that target signal transduction networks and ion channels for the treatment of cancer, inflammation, autoimmune diseases and metabolic disorders.

JOB PROFILE

Job Designation

Medical Representative

Place of Posting

PAN India

Key Responsibilities

- Demonstrate or present and promote products to healthcare professionals like doctors and pharmacists
- Prescription generation
- Managing distribution channel members such as Stockiest, Distributors & Chemists
- Handle sales promotion activities. Attend and organize conferences and meetings.

SALARY DETAILS

Cost to Company (CTC)

- CTC – 3 LPA (6 Month Training)
- After confirmation up to 3.5 LPA
- Daily Allowances (180-250/ Day) excluding Stipend.
- Confirmation of employee will be based on the confirmation Criteria
- Mobile reimbursement (800/Month).
- Group personal Accident benefit to all Field Employees and other Medical Benefits.
- Incentives monthly basis.
- Product incentive.
- Foreign trip annual basis.
- Attractive Yearly Increments.
- Grooming and opportunities for next level promotion.
- Online Training Modules.

Training Period

Training 6 - Months Probation - 6 Months

Salary paid during training

3 LPA

Bond or Service Contract (If Yes Give details)

No

SELECTION PROCESS

Shortlist from Resumes

Yes / Online Aptitude test

Personal Interview

(Pre-Placement Talk) & Interview

Minimum Number of Offers You intend to make

Having PAN India Opportunity for Applicants

Eligible Department and Program

BSc. / B. Pharma / D.Pharma, Candidate should Not have any back paper

Specific Eligibility requirement (Please mention)

- A. Candidate should be willing to travel as well as relocate anywhere in India
- B. Top 3 Location Preferences of the candidate will be taken into consideration only at the time of placement **Subject to Head Quarter availability
- C. Candidate should mandatorily possess a two wheeler
- D. Should have Aadhar and PAN card

Employee centric culture

Candidates attending a detailed training program at our Baroda facility aimed at upgrading their skill-sets to become a successful Medical Representative before joining the field.



Supportive management style

Candidates attending a detailed training program at our Baroda facility aimed at upgrading their skill-sets to become a successful Medical Representative before joining the field.



Alembic Pharmaceuticals provides immense opportunities for career growth. Over 60% of our Managerial vacancies are filled internally.



Foreign Trips on Annual basis

Alembic Pharmaceuticals believes in celebrating the success of its employees. All employees who achieve their targets on regular basis and adhere to company norms, not only receive a handsome incentive but are also invited to the Annual Achievers Awards (AAA) which take place at various foreign locations like Dubai, Hong Kong, Singapore, Malaysia, Thailand, etc.,

