S.No.: 113

BHM 2603

No. of Printed Pages: 03

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B. H. M. C. T. Examination 2021-22

(Even Semester)

FRONT OFFICE-VI

Time: Three Hours | [Maximum Marks: 60]

Note :- Attempt all questions.

SECTION-A

Attempt all parts of the following:

 $1 \times 8 = 8$

- GSS forms (a)
- Timid guest (b)
- (c) Sales budget
- (d) No-show formula
- (e) Rev-par

- (f) Master key
- (g) ADR
- (h) Class-C fire

SECTION-B

- 2. Attempt any two parts of the following: $2 \times 6 = 12$
 - (a) As a GRE how will you handle drunken guest?
 - (b) Describe the procedures implement by hotels in case of fire.
 - (c) What are the factors will consider while design selective overbookings?
 - (d) Discuss the cost based pricing technique.

SECTION-C

- Note:- Attempt any two parts from each question. Each question carry equal marks. 8×5=40
- 3. (a) Discuss classification of fire.
 - (b) Explain the benefits and data required for forecastings.
 - (c) Explain the procedure and SOP's to handle robbery and theft in hotels.

- 4. (a) How can hotel will improve guest satisfaction?
 - (b) What is face to face interview?
 - (c) Explain the fussy guest.
- 5. (a) Explain formulas of measuring hotel performance.
 - (b) Explain forecastings with the help of its formulas.
 - (c) What are different types of budget?
- 6. Write short notes on any two of the following:
 - (a) Questionnaire
 - (b) Market based pricings
 - (c) Essentials of budgetary control

KKK