

S.No. : 522

BBAS 2202

No. of Printed Pages : 04

Following Paper ID and Roll No. to be filled in your Answer Book.

**PAPER ID : 28807**

Roll  
No.

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**B. B. A. (LSCM) Examination 2021-22**

**(Even Semester)**

**ORGANIZATION BEHAVIOUR AND  
PRINCIPLES OF MANAGEMENT**

***Time : Three Hours]***

***[Maximum Marks : 60***

**Note :-** Attempt all questions.

**SECTION - A**

1. Attempt all parts of the following :  $8 \times 1 = 8$

Describe the following :

- (a) Levels of management
- (b) Esprit de corps
- (c) Management by objectives
- (d) Rules and regulations

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- (e) Unity of command
- (f) Type A personality
- (g) Cognitive learning
- (h) Teams V/S groups

### SECTION – B

2. Attempt any two parts of the following :  $6 \times 2 = 12$

- (a) Describe the purpose of Johari Window in relation the self awareness.
- (b) Explain the various functions and roles of manager.
- (c) How does scientific management enhance the efficiency of an organization?
- (d) Explain the levels in which the managers in an organization can be classified.

### SECTION – C

**Note:-** Attempt all questions. Attempt any two parts from each questions.  $8 \times 5 = 40$



3. (a) Define organization behaviour. Explain the impact of cultural environment on the behaviour of employees in the organization. Give example.
- (b) What is personality? Explain the determinant of personality in detail.
- (c) How far do you consider organisation behaviour is "Multidisciplinary". Comment.
4. (a) Explain briefly the strategies of regarding, interpersonal conflict.
- (b) Describe in detail Tannenbaum and Schmidt model of leadership.
- (c) What are the rules of forming a group in the organization? Explain the term 'group think'.
5. (a) Identify basic management skills and explain the sources of these skill. Do managers at all levels require these skills? Explain giving example.
- (b) Explain the classical theory in contrast with neo-classical theory of management.



- (c) What are the functions of management? Explain them in inter relation with each other.
6. (a) What are the barriers to effective planning? Explain the ways in which an organization can overcome them.
- (b) Describe the process of decision making and explain the different types of decisions.
- (c) Explain the principles of delegation? How far do you think these principles contribute in the process of delegation.

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