

**BABU BANARASI DAS UNIVERSITY**  
**LUCKNOW**

**SCHOOL OF LEGAL STUDIES**

**BBA LL.B. (Integrated)**  
**(Five Year Degree Course)**  
**W.e.f 2021-2022**  
**Course Structure and Syllabus**

## **Five-year BA LL.B. (Integrated) /BBA LL.B. (Integrated) Degree Program**

### **Course structure**

Students admitted to Five Year BA LL.B. (Integrated)/ BBA LL.B. (Integrated) program at School of Legal Studies, Babu Banarasi Das University have to complete all compulsory papers, Optional papers, Clinical papers as prescribed by the Bar Council of India and other mandatory subjects specified by UGC, MHRD and BBDU.

### **Credit System**

By implication of the Bar Council of India rules of legal education Part IV Chapter VI Schedule III Rule 18, one credit shall mean 12 hours of classroom teaching in addition to 01 hour of tutorial/ Moot Court/ Project Work etc.

### **Course Category**

<b>C</b>	<b>Compulsory/ Core Paper</b>
<b>CI</b>	<b>Clinical Course</b>
<b>O</b>	<b>Optional/ Elective Paper</b>

### **Clinical Course**

The Clinical courses shall be of 04 Credit with reference to definitions of semester, compulsory papers, optional papers, clinical papers the Bar Council of India's rules of Legal Education shall be applicable.

### **Project Work**

Project work as a subject is allotted in X Semester for the benefit of students and to enhance their research capability and interest with 60 marks for viva and 40 marks for the work done by students' (total 100 marks).

### **Internship**

All students have to complete an internship of 22 weeks during the entire course not exceeding more than 04 continuous weeks. The internship will start from completion of II, III, IV, V, VI, VII and VIII semester examination and simultaneously its comprehensive viva will take place in III, IV, V, VI, VII, VIII and IX semesters for 02 credits each with 100 marks. Students need to prepare their internship diary and maintain day to day activities during the internship.

**General Proficiency (GP)**

Students are required to take part in Co-Curricular and extra co- curricular activities which will include maintaining high standards of discipline, participation in NCC/NSS/Games/Sports, activities like Moot Court, Seminar, Conference, Workshop etc.

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**W.e.f 2021-22**

SEMESTER – I										
Course Category	Course Type	Course Code	Course Title	Contact Hours			Evaluation Scheme			Credits
				L	T	P	CIA	ESE	TOTAL	
C	Theory	BBAL4101	Business Organization	4	1	-	40	60	100	4
C	Theory	BBAL4102	Fundamental Accounting	5	1	-	40	60	100	5
C	Theory	BBAL4103	Corporate Strategic Management	5	1	-	40	60	100	5
C	Theory	BBAL4104	English-I	5	1	-	40	60	100	5
C	Theory	ILLB4101	Law of Contract-I	5	1	-	40	60	100	5
C	Practical	GP4101	General Proficiency	-	-	-	100	-	100	1
<b>TOTAL</b>									<b>600</b>	<b>25</b>

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SEMESTER II										
Course Category	Course Type	Course Code	Course Title	Contact Hours			Evaluation Scheme			Credits
				L	T	P	CIA	ESE	TOTAL	
C	Theory	BBAL4201	Business Environment	4	1	-	40	60	100	4
C	Theory	BBAL4202	Principles of Management	5	1	-	40	60	100	5
C	Theory	BBAL4203	Management Accounting	5	1	-	40	60	100	5
C	Theory	BBAL4204	English -II	5	1	-	40	60	100	5
C	Theory	ILLB4201	Law of Contract-II	5	1	-	40	60	100	5
C	Practical	GP4201	General Proficiency	-	-	-	100	-	100	1
<b>TOTAL</b>									<b>600</b>	<b>25</b>

**Note:** Students have to take a minimum **03 weeks** of internship on completion of semester- II which will be assessed as comprehensive viva in semester- III. Cumulative Internship diary as per given format by concerned faculty and shall be maintained by each student to observe daily work done by him/her during the period of internship for 40 marks. Viva Voce examination will be conducted by the panel constituted by School of Legal Studies for 60 marks (Total 100 marks).

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SEMESTER III										
Course Category	Course Type	Course Code	Course Title	Contact Hours			Evaluation Scheme			Credits
				L	T	P	CIA	ESE	TOTAL	
C	Theory	BBAL4301	Business Economics	4	1	-	40	60	100	4
C	Theory	BBAL4302	Human Resource Management	5	1	-	40	60	100	5
C	Theory	BBAL4303	Business Statistics	5	1	-	40	60	100	5
C	Theory	ILLB4301	Law of Torts, Motor Vehicle Act, 1988 & Consumer Protection Act, 2019	4	1	-	40	60	100	4
C	Theory	ILLB4302	Legal Method	4	1	-	40	60	100	4
C	Practical	ILLB4351	Comprehensive viva on Internship-I	-	-	-	40	60	100	2
C	Practical	GP4301	General Proficiency	-	-	-	100	-	100	1
<b>TOTAL</b>									<b>700</b>	<b>25</b>

**Note:** Students have to take a minimum **02 weeks** of internship on completion of semester-III which will be assessed as comprehensive viva in semester- IV. Cumulative Internship diary as per given format by concerned faculty and shall be maintained by each student to observe daily work done by him/her during the period of internship for 40 marks. Viva Voce examination will be conducted by the panel constituted by School of Legal Studies for 60 marks (Total 100 marks).

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SEMESTER IV										
Course Category	Course Type	Course Code	Course Title	Contact Hours			Evaluation Scheme			Credits
				L	T	P	CIA	ESE	TOTAL	
C	Theory	BBAL4401	Business Communication	4	1	-	40	60	100	4
C	Theory	ILLB 4401	Constitutional Law - I	4	1	-	40	60	100	4
C	Theory	ILLB4402	Law of Crimes-I (The Indian Penal Code, 1860)	5	1	-	40	60	100	5
C	Theory	ILLB4403	Family Law-I (Hindu Law)	4	1	-	40	60	100	4
C	Theory	ILLB4404	Jurisprudence	4	1	-	40	60	100	4
C	Theory	BAS3204	Environmental Studies	2	1	-	40	60	100	2
C	Practical	ILLB4451	Comprehensive viva on Internship-II	-	-	-	40	60	100	2
C	Practical	GP4401	General Proficiency	-	-	-	100	-	100	1
<b>TOTAL</b>									<b>800</b>	<b>26</b>

**Note:** Students have to take minimum **03 weeks** of internship on completion of semester- IV which will be assessed as comprehensive viva in semester- V. Cumulative Internship diary as per given format by concerned faculty and shall be maintained by each student to observe daily work done by him/her during the period of internship for 40 marks. Viva Voce examination will be conducted by the panel constituted by School of Legal Studies for 60 marks (Total 100 marks).

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SEMESTER V										
Course Category	Course Type	Course Code	Course Title	Contact Hours			Evaluation Scheme			Credits
				L	T	P	CIA	ESE	TOTAL	
C	Theory	BBAL4501	Office Management	4	1	-	40	60	100	4
C	Theory	ILLB4501	Constitutional Law II	4	1	-	40	60	100	4
C	Theory	ILLB4502	Law of Crimes-II (The Indian Penal Code, 1860)	5	1	-	40	60	100	5
C	Theory	ILLB4503	Family Law-II (Muslim Law)	4	1	-	40	60	100	4
C	Theory	ILLB4504	The Code of Criminal Procedure-I	5	1	-	40	60	100	5
C	Practical	ILLB4551	Comprehensive viva on Internship-III	-	-	-	40	60	100	2
C	Practical	GP4501	General Proficiency	-	-	-	100	-	100	1
<b>TOTAL</b>									<b>700</b>	<b>25</b>

**Note:** Students have to take minimum **02weeks** of internship on completion of semester- V which will be assessed as comprehensive viva in semester- VI. Cumulative Internship diary as per given format by concerned faculty and shall be maintained by each student to observe daily work done by him/her during the period of internship for 40 marks. Viva Voce examination will be conducted by the panel constituted by School of Legal Studies for 60 marks (Total 100marks).



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SEMESTER VI										
Course Category	Course Type	Course Code	Course Title	Contact Hours			Evaluation Scheme			Credits
				L	T	P	CIA	ESE	TOTAL	
C	Theory	BBAL4601	Marketing Management	4	1	-	40	60	100	4
C	Theory	ILLB4601	Civil Procedure Code and Law of Limitation-I	4	1	-	40	60	100	4
C	Theory	ILLB4602	The Code of Criminal Procedure- II	5	1	-	40	60	100	5
C	Theory	ILLB4603	Law of Property and Easement	4	1	-	40	60	100	4
O-I	Theory		Optional-I	5	1	-	40	60	100	5
C	Practical	ILLB4651	Comprehensive viva on Internship-IV	-	-	-	40	60	100	2
C	Practical	GP4601	General Proficiency	-	-	-	100	-	100	1
	<b>TOTAL</b>								<b>700</b>	<b>25</b>

OPTIONAL-I	COURSE CODE		COURSE NAME	
		OLLB4601	Cyber Law	
		OLLB4602	Insurance Law	

**Note:** Students have to take minimum **03 weeks** of internship on completion of semester- VI which will be assessed as comprehensive viva in semester- VII. Cumulative Internship diary as per given format by concerned faculty and shall be maintained by each student to observe daily work done by him/her during the period of internship for 40 marks. Viva Voce examination will be conducted by the panel constituted by School of Legal Studies for 60 marks (Total 100 marks).

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SEMESTER VII										
Course Category	Course Type	Course Code	Course Title	Contact Hours			Evaluation Scheme			Credits
				L	T	P	CIA	ESE	TOTAL	
C	Theory	ILLB4701	Civil Procedure Code and Law of Limitation- II	4	1	-	40	60	100	4
C	Theory	ILLB4702	Labour Law-I	4	1	-	40	60	100	4
C	Theory	ILLB4703	Administrative Law	4	1	-	40	60	100	4
C	Theory	ILLB4704	Medical Jurisprudence	4	1	-	40	60	100	4
CI-I	Practical	ILLB4751	Moot Court	-	-	2	40	60	100	2
O-II	Theory		Optional-II	4	1	-	40	60	100	4
C	Practical	ILLB4752	Comprehensive viva on Internship-V	-	-	-	40	60	100	2
C	Practical	GP4701	General Proficiency	-	-	-	100	-	100	1
<b>TOTAL</b>									<b>800</b>	<b>25</b>

	COURSE CODE	COURSE NAME
<b>OPTIONAL -II</b>	OLLB4701	Intellectual Property Rights
	OLLB4702	Media & Law
<b>MOOT COURT</b>	ILLB4751	Moot Court (Practical)

**Note:** Students have to take minimum **02 weeks** of internship on completion of semester- VII which will be assessed as comprehensive viva in semester- VIII. Cumulative Internship diary as per given format by concerned faculty and shall be maintained by each student to observe daily work done by him/her during the period of internship for 40 marks. Viva Voce examination will be conducted by the panel constituted by School of Legal Studies for 60 marks (Total 100 marks).

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SEMESTER VIII										
Course Category	Course Type	Course Code	Course Title	Contact Hours			Evaluation Scheme			Credits
				L	T	P	CIA	ESE	TOTAL	
C	Theory	ILLB4801	Law of Evidence	5	1	-	40	60	100	5
C	Theory	ILLB4802	Labour Law-II	4	1	-	40	60	100	4
C	Theory	ILLB4803	Law of Taxation	4	1	-	40	60	100	4
Cl-II	Practical	ILLB4804	Professional Ethics	-	1	4	40	60	100	4
O-III	Theory		Optional-III	5	1	-	40	60	100	5
C	Practical	ILLB4851	Comprehensive viva on Internship-VI	-	-	-	40	60	100	2
C	Practical	GP4801	General Proficiency	-	-	-	100	-	100	1
	<b>TOTAL</b>								<b>700</b>	<b>25</b>

OPTIONAL -III	COURSE CODE		COURSE NAME	
		OLLB4801	Competition Law	
		OLLB4802	Land Laws	

**Note:** Students have to take minimum **04 weeks** of internship on completion of semester- VIII which will be assessed as comprehensive viva in semester- IX. Cumulative Internship diary as per given format by concerned faculty and shall be maintained by each student to observe daily work done by him/her during the period of internship for 40 marks. Viva Voce examination will be conducted by the panel constituted by School of Legal Studies for 60 marks (Total 100 marks).

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SEMESTER IX										
Course Category	Course Type	Course Code	Course Title	Contact Hours			Evaluation Scheme			Credits
				L	T	P	CIA	ESE	TOTAL	
C	Theory	ILLB4901	International Law	5	1	-	40	60	100	5
C	Theory	ILLB4902	Company Law	4	1	-	40	60	100	4
C	Theory	ILLB4903	Interpretation of Statutes	4	1	-	40	60	100	4
C	Theory	ILL4904	Alternative Dispute Resolution -I	4	1	-	40	60	100	4
O-IV	Theory		Optional-IV	5	1	-	40	60	100	5
C	Practical	ILLB4951	Comprehensive viva on Internship-VII	-	-	-	40	60	100	2
C	Practical	GP4901	General Proficiency	-	-	-	100	-	100	1
	<b>TOTAL</b>								<b>700</b>	<b>25</b>

Additional Credit Course	4	-	-	-	-	100	4
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OPTIONAL -IV	COURSE CODE		COURSE NAME	
	OLLB4901		International Trade Law	
	OLLB4902		Criminology	

**Note:** Students have to take minimum **03 weeks** of internship on completion of semester- IX which will be assessed as comprehensive viva in semester- X. Cumulative Internship diary as per given format by concerned faculty and shall be maintained by each student to observe daily work done by him/her during the period of internship for 40 marks. Viva Voce examination will be conducted by the panel constituted by School of Legal Studies for 60 marks (Total 100 marks).

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<b>SEMESTER X</b>										
Course Category	Course Type	Course Code	Course Title	Contact Hours			Evaluation Scheme			Credits
				L	T	P	CIA	ESE	TOTAL	
C	Theory	ILLB4001	Environmental Law	4	1	-	40	60	100	4
CI-III	Practical	ILLB4002	Alternative Dispute Resolution – II	-	1	4	40	60	100	4
CI-IV	Practical	ILLB4003	Drafting, Pleading & Conveyancing	-	1	4	40	60	100	4
O-V	Theory		Optional-V	5	1	-	40	60	100	5
O-VI	Theory		Optional-VI	5	1	-	40	60	100	5
C	Practical	ILLB4051	Comprehensive viva on Internship-VIII	-	-	-	40	60	100	2
C	Practical	ILLB4052	Project Work	-	-	4	40	60	100	4
C	Practical	GP4001	General Proficiency	-	-	-	100	-	100	1
<b>TOTAL</b>									<b>800</b>	<b>29</b>

	<b>COURSE CODE</b>	<b>COURSE NAME</b>
<b>OPTIONAL -V</b>	OLLB4001	Banking Law (Including SARFAESI)
	OLLB4002	Bankruptcy & Insolvency Law
<b>OPTIONAL -VI</b>	OLLB4003	Human Rights Law and Practice
	OLLB4004	Penology & Victimology

**BBAL4101****BUSINESS ORGANIZATION****Credits 004****COURSE OBJECTIVE**

To familiarize students with:

1. Various ways an organization can be formed under the state and country laws.
2. Changes in the legal liability during the incorporation and growth of organization.
3. Construction of the basic concepts and significance of finance.
4. Enable students to become familiar with significance of Market.

**LEARNING OUTCOME**

The students should be able to:

1. Understand the prerequisites for setting up of a lawful organization.
2. Define the concept of business organization.
3. List down forms of organization to take advantage of state and federal tax benefits.
4. Understand the legal consequences of forming sole proprietorship.

**COURSE CONTENT:**

<b>Module</b>	<b>Course Topics</b>	<b>Hours</b>	<b>Credit</b>
<b>I</b>	<b>Introduction to Organization:</b> Concepts and objectives of business organization, establishment of a new business, pre-establishment considerations and social responsibility of business; Meaning, objective and principles of organization, line and staff, functional organization, concept of scalar chain.	<b>12</b>	<b>04</b>
<b>II</b>	<b>Forms of Business Organization:</b> Sole Proprietorship: Meaning, characteristics and legal requirements; Partnership firms: Meaning, partnership deed and legal requirements as per Partnership Act 1932; Joint stock concerns: Meaning, features, kinds of companies, legal requirements as per Companies Act 2013.	<b>12</b>	
<b>III</b>	<b>Business Finance:</b> Business Finance: Concept, need and significance; Methods of financing: long term, medium term and short term; National finance and international finance. Financial institutions: Brief introduction to IFCI, SFC, ICICI, IDBI; Security market: An introduction to primary and secondary market.	<b>12</b>	
<b>IV</b>	<b>Marketing:</b> Marketing: Concept of marketing, four P's of Marketing; Distribution channel: Meaning, importance, and significance of middlemen; Advertisement and sales promotion: Meaning and objectives.	<b>12</b>	

**TEXT BOOKS:**

1. Tulsian P. C. and Pandey V., Business Organization and Management, Pearson Education.
2. Bhushan Y. K., Fundamentals of Business Organization and Management, Sultan Chand and Sons.
3. Chhabra T.N., Business Organization, Dhanpat Rai and Sons. Robert. Modern Business Administration, McMillan India.

**REFERENCE BOOK:**

1. K. L. Maheshwari, Business Organization
2. M.C Shukla, Business Organization

**BBAL4102****FUNDAMENTAL ACCOUNTING****Credits 005****COURSE OBJECTIVE**

To familiarize students with:

1. Basic concepts, standards of financial accounting systems.
2. Construction of the financial statements and ascertaining its interpretation.
3. Reconciling the Bank statement and rational methods of Depreciation.
4. Learning the methods of cash conversion and analyzing Turnover ratios.

**LEARNING OUTCOME**

The students should be able to:

1. Understanding the concepts & conventions, accounting cycle.
2. Recording of financial transactions as per the accounting standards.
3. Prepare financial statements of sole proprietor to ascertain the tax liability.
4. Ascertaining the Profitability ratio and Liquidity ratio.

**COURSE CONTENT:**

<b>Module</b>	<b>Course Topics</b>	<b>Hours</b>	<b>Credit</b>
<b>I</b>	<b>Introduction:</b> Meaning and concepts of financial accounting, Users of accounting information, accounting concepts & conventions, accounting cycle, Journal Entries, Ledger, Cash Book: three columns.	<b>15</b>	<b>05</b>
<b>II</b>	<b>Financial Statements:</b> Trial Balance: need, importance, limitations, Preparation of Trading and P & L Account and Balance Sheet with simple adjustments.	<b>15</b>	
<b>III</b>	<b>BRS, Depreciation and Hire Purchase:</b> Bank Reconciliation Statement, Depreciation: concept, rationale and methods of charging depreciation, Hire purchase and installment systems.	<b>15</b>	
<b>IV</b>	<b>Company Accounts:</b> Issue of shares including forfeiture of shares, issue of bonus shares, issue of Preference Share, Debenture: Redemption of Debenture and its methods, Cash conversion, Sinking fund and Miscellaneous Accounts.  <b>Analysis:</b> Capital & Revenue; Ratio Analysis-Profitability ratio, Turnover ratio, Liquidity ratio, Advantages & disadvantages of accounting ratio.	<b>15</b>	

**TEXT BOOKS:**

1. Chaturvedi C. L., Advanced Accountancy, Shree Mahavir Book Depot.
2. Gupta R. L. and Radha Swami M., Financial Accounting, Sultan Chand and Sons.
3. Gupta R. L., Advanced Accountancy, Sultan Chand and Sons.
4. Maheshwari S.N & Maheshwari S.K An Introduction to Accountancy, Vikas Publication



**REFERENCE BOOKS:**

1. S.K.Poll: Fundamental Accounting
2. S.M. Shukla: Fundamental Accounting

BBAL4103

CORPORATE STRATEGIC MANAGEMENT

Credits 005

**COURSE OBJECTIVE**

To familiarize students with:

1. To elucidate the concepts of business policies and corporate governance.
2. The core concepts, frameworks, and techniques of strategic management.
3. The major initiatives taken by a company's top management involving commitment of resources in global environment.
4. Understanding of the Corporate portfolio and its structure.

**LEARNING OUTCOME**

The students should be able to:

1. Understand the basic concept of strategy and its implementation in various business situations.
2. Understand the relevance of business policy and corporate governance to protect the interest of all the stakeholders.
3. Developing the insights of business strategy at national and international levels.
4. Develop ways to improve a firm's competitive advantage and integrate key functional areas into a unified strategic plan.

**COURSE CONTENT:**

Module	Course Topics	Hours	Credit
I	<b>Introduction:</b> Business Policy and strategy: Overview, concept & nature of business policy and concept of corporate strategies; Decision levels of strategies: nature and elements; Concept of corporate governance.	15	05
II	<b>Strategic Planning and Management:</b> Strategic Planning: Process, importance and 7S framework; Strategic planning for: Multinationals, small businesses, nonprofit organizations and public sector. <b>Strategy Formulation, Strategic Analysis:</b> Objectives and goals of the organization; ETOP; Competitive analysis; Internal environment, scanning, mission and vision statement, SAP and KSF.	15	
III	<b>Choice of strategy:</b> Business level strategies: generic, cost leadership, differentiation and focus, Multi business strategies: coordination, diversification, venturing and restructuring for national and international companies; Evaluation of alternatives and selection of strategies.	15	
IV	<b>Corporate Portfolio Analysis and Implementation:</b> BCG, Ansoff model, Gap Analysis, GE model; Implementing strategy through business function, Implementing strategy through structure, Leadership and Culture.	15	

**TEXT BOOKS:**

1. Lawrence R. Jauch. And Glueck William F., Business Policy and Strategic Management, Frank Brothers.
2. Pearce II John A. and Robinson J.R. and Richard B., Strategic Management, AITBS.
3. Wheelen Thomas L., Hunger J. David. And Rangarajan Krish., Concepts in Strategic Management and Business Policy, Pearson Education, 1st Ed.

**REFERENCE BOOKS:**

1. Kazmi, Azhar, Business Policy, Tata McGraw-Hill, New Delhi, 2000.
2. V.S.P. Rao, Corporate Strategic Management.

**BBAL4104****ENGLISH - I****Credits 005****COURSE OBJECTIVE**

1. To make the students aware about remedial grammar and basics of reported speech.
2. To elucidate the knowledge amongst the students of usage and various interactive and communicative skills.
3. The purpose of the course is to give students a thorough understanding of the listening and reading skills.
4. To train the students in writing skills and comprehension training of the various professional fields, e.g., Media, Legal and various other professions.

**LEARNING OUTCOME**

The course would help the student to:

1. Possess the ability to write, present, comprehend and comment upon various topics.
2. Possess sophisticated communication skills in English
3. Determine and analyze elements of communication theory
4. To enhance the knowledge of the societal responsibilities and professional practices of legal and other media.

**COURSE CONTENT:**

<b>Module</b>	<b>Course Topics</b>	<b>Hours</b>	<b>Credit</b>
<b>I</b>	<b>Remedial Grammar:</b> Verbs: Auxiliary and Model Verbs; Transitive, Intransitive Verbs; Time, Tense, Aspect: Present, Past and Future; Basic Sentence Types; Reported Speech: Voice, Determiners, Prepositions, Conjunctions.	<b>15</b>	<b>05</b>
<b>II</b>	<b>Conversational English:</b> Features of Spoken Language: Speaking Processes, Skills; Fluency, Accuracy, Complexity in Speaking; Core Speaking Skills: Pronunciation Skills; Speech Functions: Skills and Communication Strategies; Communicative Activities Based on Selected Language Functions and Situations.”	<b>15</b>	
<b>III</b>	<b>Listening and Reading Skills:</b> Speech: Features, Grammar and Pronunciation; Difference between Listening and Hearing; Types of Listening: Casual and Focused Listening; Barriers to Listening; Top Down and Bottom-up Approaches to Listening; Reading: Types of Reading; Previewing, Prediction, Close Reading, Inference; Vocabulary Learning: Word learning Strategies; Learning from Context; Use of Dictionary.	<b>15</b>	

<b>IV</b>	<p><b>Writing Skills:</b> Advanced Writing Skills and Language for Business Nature and Purpose of Writing; Writing as Communication; Approaches to Writing; Stages in Writing; Modes of Writing: Narrative, Descriptive, Expository, Argumentative; Figurative Language and Literary Devices; Creative Writing; Short Story, Newspaper Article.</p> <p><b>Comprehension Training:</b> Comprehending Different Kinds of Texts, Political, Scientific, Legal. Business Communication: Language of Business: Tone, Style, Jargon, Clichés, Ambiguity (Use of Extracts), Glossary of Business Terms.</p>	<b>15</b>	
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#### **TEXT BOOKS**

1. Sarah Freeman: Written Communication in English.
2. Michael Paine: English Commercial Correspondence.
3. Rodney Huddleston and Geoffrey K. Pullum: The Cambridge Grammar of the English Language.

#### **REFERENCE BOOKS**

1. Ronald Carter and Michael Mc Carthy: Vocabulary and Language Teaching
2. Balasubramaniam T: A Textbook of English Phonetics for Indian Students.

ILLB4101

LAW OF CONTRACT - I

Credits 005

**COURSE OBJECTIVE**

1. The course provides students with an understanding of basic Principles of Contract formation of Contract, English common law and commercial law as a whole, while focusing on some particularly important aspects.
2. The objective of this course is to acquaint the student with the importance of Consideration and Capacity in a contract.
3. The Course is expected to provide the knowledge of the Elements of Contract, Free Consent, Unlawful consideration and its impact.
4. The Course seeks to provide knowledge about fundamentals of contract, Discharge and Performance of Contract.

**LEARNING OUTCOME**

1. On the completion of the first Module students will be able to understand and deliberate what is Contract and Formation.
2. On Completion of the second Module students will be in a position to understand consideration and capacity in a contract.
3. On the completion of the third Module students will be able to understand and deliberate Elements of contract.
4. On Completion of the fourth Module students will be able to understand about the discharge and performance of the contract.

**COURSE CONTENT:**

Module	Course Topics	Hours	Credit
I	<b>Basic principles of Contract:</b> Meaning and nature of contract; Formation of Contract; Offer/Proposal; Communication, Revocation, General/Specific offer, Invitation to offer, standard form contract.  <b>Acceptance:</b> Definition, Communication, Revocation, Provisional acceptance, Tenders/Auctions conditions, types of contract executed & executor.	15	05
II	<b>Consideration and Capacity:</b> Consideration: Definition, Essentials, Privity of Contract: Exception; Capacity to enter into a contract; Minor's Position, Nature/effect of minor's agreements.	15	
III	<b>Elements of Contract:</b> Free Consent: Coercion, Undue influence, Misrepresentation, Fraud, Mistake; Unlawful consideration and object; Effect of void, voidable, valid, illegal, unlawful and uncertain agreement/contracts.	15	

<b>IV</b>	<b>Discharge and Performance of Contract:</b> Discharge of Contracts; Performance of Contracts; Impossibility of performance and frustration; Breach of Contract: Remedies: Damages, Injunction, Specific Performance; Quasi Contracts: Quantum Meruit.	<b>15</b>	
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**ACT:**

Indian Contract Act, 1872

**TEXT BOOKS**

1. Avtar Singh, Law of Contract, Eastern Book Co. (Lucknow)
2. S.K.Kapoor, The Law of Contract
3. Bangia - Law of Contract and Specific Relief

**REFERENCE BOOKS:**

1. Anson, Law of Contract (1998), Universal, Delhi
2. Pollock and Mulla, Indian Contract Act

BBAL4201

BUSINESS ENVIRONMENT

Credits 004

**COURSE OBJECTIVE**

To familiarize students with:

1. Framework of nature and dynamics of Business Environment.
2. Knowledge of the economic system and various Industrial policies in a global perspective.
3. Concepts of balance of payment and international policies.
4. Understanding of the structures of international organs in a commercial environment.

**LEARNING OUTCOME**

The students should be able to:

1. Understand and enhance their knowledge about various business environments.
2. Awareness of the framework of developmental planning in India.
3. Comprehend the role of the public sector along with various government regulatory acts and policies regarding the business environment including industrial, monetary and fiscal policies.
4. Comprehending the Indian technological environment and its global application.

**COURSE CONTENT:**

Module	Course Topics	Hours	Credit
I	<b>Nature and Dynamics of Business Environment:</b> Theoretical framework of business environment: concept, significance and nature of business environment; Elements of environment- internals and externals; Economical environment, socio-cultural and international environment; Political and legal environment; Consumer Protection Act.	12	04
II	<b>Economic Systems and Industrial Policy:</b> Capitalist, socialist and mixed economy. Industrial policy; industrial licensing policy; monetary policy; Economic Planning: aims, objectives and its framework of developmental planning in India. Role of public sector in India; Globalization, Privatization and Liberalization; MRTP.	12	
III	<b>Foreign Trade:</b> Basis of balance of trade and balance of payment; free trade vs. protection; tariff and non-tariff barriers; need and importance of foreign trade; FERA and FEMA; EXIM policy; export promotion and import control policy. MNC's: nature, role, operations and present position of MNC's of India.	12	



<b>IV</b>	<b>World Trade Organization:</b> World Trade Organization: objectives, organization structure and functioning. WTO and India; IMF, IBRD, IFC, ADB; Technological environment: Indian conditions of E-commerce, electronic banking, franchise banking.	<b>12</b>	
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**TEXT BOOKS:**

1. K. Aswathapa: Business Environment
2. Justin Paul: Business Environment

**REFERENCE BOOK:**

1. Francis Cherulam, Business Environment
2. Neelangam, Business Environment

**BBAL4202****PRINCIPLES OF MANAGEMENT****Credits 005****COURSE OBJECTIVE**

To familiarize students with:

1. Understanding the nature and scope of management principles.
2. Provide an insight of process and strategies of planning.
3. Understanding of the organization structure and training process.
4. Comprehend the controlling techniques and leadership theories of management.

**LEARNING OUTCOMES**

The students should be able to:

1. Discuss and communicate the management evolution and how it will affect future managers.
2. Observe and evaluate rational decision-making processes.
3. Explain how an organization adopts career development and performance appraisal.
4. Evaluate leadership styles to anticipate the consequences of each leadership shifts

**COURSE CONTENT:**

<b>Module</b>	<b>Course Topics</b>	<b>Hours</b>	<b>Credit</b>
<b>I</b>	<b>Introduction of Management:</b> Meaning, nature, Scope of management, Levels of Management, School of Management Thought, Management process, Qualities of a Successful Manager, Administration and its Meaning, Difference Among Administration, Management and Organization.	<b>15</b>	<b>05</b>
<b>II</b>	<b>Planning:</b> Nature and scope of planning, planning process, types of plans. Objectives-Managing by objectives (MBO). Strategies-types of strategies. Policies-Decision Making, Types of decision, Decision Making Process. Rational Decision Making.	<b>15</b>	
<b>III</b>	<b>Organizing:</b> Nature and Purpose of organizing; Organizing structure; Formal and Informal groups; Organization- Line and Staff Authority; Departmentation; Span of control; Centralization and Decentralization; Delegation of authority; Staffing; Selection and Recruitment; Orientation; Career development; Career stages; Training; Performance Appraisal.	<b>15</b>	
<b>IV</b>	<b>Controlling:</b> Nature and scope of control, Control Process, Control Technique- Traditional and Modern, Managerial control; Span of Management, Factors Determining the span of Management, Limitations of Managerial control, Essential Elements of the process of control.	<b>15</b>	

	<b>Directing:</b> Creativity and Innovation; Motivation theories; Leadership styles; Leadership theories; Communication- barriers to effective communication; Organization culture; Elements and types of culture; Managing cultural diversity.		
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**TEXT BOOKS:**

1. Principles and Practices of Management: LM Prasad
2. Essentials of Management: Harold Koontz, Heiriz

**REFERENCE BOOKS:**

1. Principles of Management: S. C. Saxena
2. Principles of Management: V.S.P. Rao

**BBAL4203****MANAGEMENT ACCOUNTING****Credits 005****COURSE OBJECTIVE**

To familiarize the students with:

1. Understanding the nature, scope and objectives of Management Accounting.
2. Comprehend the applied aspects of exploring market and decision-making techniques.
3. Computation and interpretation of management tools.
4. Application of techniques and having acquired the ability of budgeting and interpretation of Financial Statements.

**LEARNING OUTCOMES**

1. Explain the concepts and importance of Management Accounting for business.
2. Explains the relation between Cost Volume Profit, Variables, Break Even Analysis.
3. Prepares budget for the business.
4. Defines Standard Cost Concepts.

**COURSE CONTENT:**

<b>Module</b>	<b>Course Topics</b>	<b>Hours</b>	<b>Credit</b>
<b>I</b>	<b>Management Accounting-</b> Nature, scope, objectives and Function of Management Accounting, Advantages and Limitations of Management Accounting, Role of Management Accountant, Role of Management Accounting in decision making, Comparison among Cost Accounting, Management accounting and Financial Accounting, Cost unit and Cost Centre.	<b>15</b>	<b>05</b>
<b>II</b>	<b>Meaning, Advantage and Limitation:</b> Marginal Costing as a tool for Decision making relating to make or buy, change in product Mix, Pricing Decision, exploring a New Market, Shut Down Decision, difference between Marginal costing and absorption costing, Computation of Contribution, Profit-Volume Ratio, Break Even Point, Margin of Safety.	<b>15</b>	
<b>III</b>	<b>Standard Costing and Variance Analysis:</b> Meaning of Standard Cost and Standard Costing, Advantage, Limitation, Standard costing as a management tool; Variance Analysis: Meaning, Computation and interpretation of Material, Labour, Overheads and Sales Variance.	<b>15</b>	
<b>IV</b>	<b>Budget and Budgetary Control:</b> Meaning, objectives; Merits and Limitation; Types of Budgets, Steps in Budgetary Control, Fixed and Flexible Budgeting, Cash Budget; Zero Base Budgeting and Performance Budgeting.	<b>15</b>	

	<b>Analysis and Interpretation of Financial Statements:</b> Meaning, Steps, Objectives, Types of Analysis. Comparative Financial Statements, Common Size Financial Statements, Trend Analysis.		
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**TEXT BOOKS:**

1. Khan, M.Y & Jain, P.K, Management Accounting
2. Arora M N , Management and Cost Accounting
3. Meheshwari, S.N , Management Accounting

**REFERENCE BOOKS:**

1. K L Gupta: Management Accounting
2. S P Gupta: Management Accounting
3. I M Pandey: Management Accounting

BBAL4204

ENGLISH - II

Credits 005

**COURSE OBJECTIVE**

1. A study of several landmark decisions delivered by the Apex Court aimed at familiarizing students with some fundamental and well-established legal principles that guide the Indian legal system.
2. A practically oriented unit intended to introduce students to elementary drafting.
3. A study of Latin maxims of particular importance, with a view to familiarizing students with principles of law enshrined therein.
4. A study of the general rules and guidelines to be adhered to while writing and communicating in a formal legal manner.

**LEARNING OUTCOME**

1. On completion of this course the students will be equipped with an understanding of the interplay between language and the law, the flaws in legal language and the significance of the language of the law.
2. On completion of this course students will be able to read and dissect, analytically, decisions of courts, while also culling out their facts and principles in order to establish what rule of law they (the judgments) stand for.
3. On completion of this course students will be able to explain the meanings of Latin maxims, elucidate fundamental legal concepts and principles through them, as also use them in advocacy.
4. On completion of this students will be able to draft simple notices and pleadings.

**COURSE CONTENT:**

Module	Course Topics	Hours	Credit
I	<b>Introduction: Language and the Law</b> Characteristics of Legal Language: Meaning, Scope, Problems of Legal Language; <b>Legal comprehension (selected judgements)</b> 1. Gyan Kaur vs. State of Punjab. AIR 1996 SC 1257. 2. Mohani Jain vs. State of Karnataka. 1992 3 SCC 666. 3. Sarala Mudgal vs. State of Haryana. 1995 3 SCC 635. 4. Vishaka vs. State of Rajasthan. AIR 1997 SC 3011. 5. K.M. Nanawati vs. State of Maharashtra AIR 1962 SC 605	15	05
II	<b>Legal Terminology</b> Ad interim, Alibi, Ad valorem, Ambiguitas–patent, Ambiguitas–latents, Amicus Curiae, Animus possidendi, Corpus juriscivilis, Caveat emptor, De facto, De jure, Detenue, Ex officio, Ex parte, Ex gratia, Enslegis, Ex post facto, Factum valent, In pari delicto, In pari material, In lieu of, In personam, In rem, Inter se, Impasse, In situ, Inter alia, In toto, Ipso facto, Intra vires, Jure Divino, Jus in rem, Jus ad rem, Jus tertii, Jus in re aliena, Jus in re propria, Jus gentium, Jus	15	

	<p>natural, Laissez faire, Legalis homo, Lex loci, Locus standi, Magnum bonum, Magnum opus, Modus operandi, Mutatis and mutandis, Note bene, Novus homo, Onus probandi, Obiter dictum, Prima facie, Quid pro quo, Res integra, Res nullius, Sine qua non, Socius criminis, Sans, Status quo, Suo motu, Ultra vires, Vox populi vox dei.</p> <p><b>Essay Writing on the topic of legal interest (use of legal words and phrases in writing)</b></p>		
<b>III</b>	<p><b>LEGAL MAXIMS</b></p> <p>Actus non facit reum nisi mens sit rea; Actio personalis moritur cum persona; Audi Alteram Partem; Delegatus non potest delegare; In pari delicto potio rest condition defendentis; Falsus in uno falsus in omnibus; Ignorantia facti excusat, ignorant juris non excusat.; minapraesumuntur contra spoliatores; Respondent superior; Res ipsa loquitur; Sic uteretur alienum non laedas; Ubi jus ibi remedium; Volenti non fit injuria; Salus populi est suprema lex; Rex non potest peccare; Vigilanti bus non dormienti bus; jura subeniunt.</p>	<b>15</b>	
<b>IV</b>	<p><b>Fundamental Principles of Legal Writing:</b> Concision, clarity and cogency: Simplicity of structure, Title, Heading, Use of italics, Numbers, Definition of terms, Contractions, Use of first person, Ellipses &amp; alterations, Citations, references and footnotes</p>	<b>15</b>	

**TEXT BOOKS:**

1. S. N. Mishra, Legal Language and Legal rights.
2. B. M. Gandhi, Legal Language, Legal Writing and General English, Eastern Book Company.
3. Blacks' Law Dictionary, Universal Publishing Ltd., 2000
4. Dr. A. Prasad, Outlines of Legal Language in India, Central Law Publications.
5. Dr. S.C. Tripathi, Legal language, Legal Writing and General English, Central Law Publications.
6. Prof. K.L. Bhatia, Textbook on Legal Language and Legal Writing, Universal Law Publishing Co.

**REFERENCE BOOKS:**

1. Stephens P. Robbins, Organizational Behaviour, Pearson Education India, 2013 (15th Edn)
2. GB Shaw Arms and the Man, Dover Publications.
3. Mahesh Dattani, "Final Solutions", Penkraft International Publications
4. Girish Karnad, Nagamandala, Oxford India, Paperbacks, 2000.

ILLB4201

LAW OF CONTRACT - II

Credits 005

**COURSE OBJECTIVE**

1. The course provides students with an understanding of basic Principles of Indemnity Guarantee and its concept.
2. The objective of this course is to acquaint the student with the importance of Bailment & Pledge, Bailment contracts in day today life.
3. The Course is expected to provide the knowledge of the Agency, Contract of Agency, meaning and Sale of Goods Act,1930.
4. The Course seeks to provide knowledge of The Indian Partnership Act, 1932 Partnership- Definition, Kinds & Essentials.

**LEARNING OUTCOME**

1. On the completion of the first module students will be able to understand and deliberate what is indemnity and guarantee.
2. On completion of the second module students will be in a position to understand Bailment and Pledge.
3. On the completion of the third module students will be able to understand and deliberate Agency meaning And Sale of goods act.
4. On completion of the fourth module students will be able to understand how the Indian Partnership Act works and Partnership kinds.

**COURSE CONTENT:**

Module	Course Topics	Hours	Credit
I	<b>Indemnity:</b> The Concept; Nature and Definition; Commencement & extent of Indemnifier's liability or Rights of Indemnity holder.  <b>Guarantee:</b> Definition of guarantee: as distinguished from indemnity; Essential features of Guarantee; Continuing guarantee; Revocation; Extent of surety's liability; Discharge of Surety's liability; Rights of Surety; Doctrine of Subrogation.	15	
II	<b>Bailment &amp; Pledge:</b> Bailment contracts in day today life; Commercial utility; Definition; Essential Elements & Kinds of Bailment; Rights & Duties of Bailor/Bailee; Finder of Lost goods- Rights & liabilities towards the true owner; Pledge-Meaning, Definition & Essential elements, Comparison with bailment, Rights of the pawner and pawnee.	15	05



<b>III</b>	<p><b>Agency:</b> Contract of Agency- Meaning &amp; Definition; Agency transactions in day-to-day commercial world; Who may be- Agent and Principal; Position of Minor; Essentials Elements of agency; Methods of creation of agency; Delegation; Duties and rights of agent; Termination of Agency; Government Contracts; E- Contracts: Legal scope.</p> <p><b>The Sale of Goods Act, 1930:</b> Concept of Sale; Meaning &amp; Definition; Essentials of contract of sale; Distinction between Sale &amp; Agreement to sell; Caveat Emptor; Nemo datquod non habet; Unpaid seller and his rights; Remedies for breach of contract.</p>	<b>15</b>	
<b>IV</b>	<p><b>The Indian Partnership Act, 1932:</b> Partnership- Definition, Kinds &amp; Essentials; Mutual relationship between partners; Incoming &amp; outgoing partners; Rights &amp; duties of partners; Registration of firm &amp; Effects of Non-Registration; Dissolution of Firm.</p> <p><b>Specific Relief Act 1963:</b> Introduction, Specific relief, Specific performance of contract, Enforcement of awards, Recession of Contracts, Cancellation of contracts, Preventive relief</p>	<b>15</b>	

**ACTS:**

1. Indian Contract Act, 1872
2. The Sale of Goods Act, 1930
3. The Indian Partnership Act, 1932
4. Specific Relief Act 1963

**TEXT BOOKS:**

1. Pollock and Mulla on Contracts
2. Avtar Singh, Contract Act, EBC, Lucknow.
3. Krishnan Nair, Law of Contract, Orient
4. Avtar Singh, Principles of the Law of Sale of Goods and Hire Purchase, EBC, Lucknow
5. J.P.Verma (ed.), Singh and Gupta, The Law of Partnership in India, Orient Law House, New Delhi.

**REFERENCE BOOKS:**

1. A. G. Guest (ed.), Benjamin`s Sale of Goods Sweet & Maxwell.
2. R.K. Bangia, Indian Contract Act, Allahabad Law Agency
3. Beatson (ed.), Ansons' Law of Contract, Oxford, London
4. Saharay, H.K., Indian Partnership and Sale of Goods Act Universal
5. Ramnainga, The Sales of Goods Act, Universal